

Dawn:

Bakers (Cigna)						
What is carrier providing?	What does the Fund need:	Notes:	Option 1: Exponent (HHS)	Option 2: Mediscript (Bays partner)	Option 3: Greenlight	Option 4: Change Healthcare
MRF Cigna is handling the INN file only.	The Out-of-Shared Admin MRF File	They are handling the OON file, but not for Shared Administration clients. Possibly push back to see if they are willing to provide as a service?	Create/host MRF: \$17,250 Implementation fee per Fund, plus \$779/month service fee for OON MRF	\$492/month for both services for Bakers, assuming enough Funds opt in to meet min total of \$3400/month. Implementation fee: (based on how many Funds/ members opt in - see member counts at bottom of sheet) 0-1000 members = \$20,000 1000-5000 members = \$15,000 5001-10000 members = \$10,000 Over 10k members = No fee	Create/host MRF Price for all Funds (not per Fund): \$3,000 implementn fee; \$1,200 monthly fee First month free	Host MRF only, not create it: \$10,000/year (for all Funds). Add-on service to pricing tool. Assumes 3-year contract. (They're creating the file for clients who opted in early, but stated they will not create the file for us this close to 7/1. They can consult us on creating the file ourselves for an additional fee. (Consulting price forthcoming).
Pricing Tool Cigna might offer pricing tool (they will present at BOT meeting) Anticipated cost is \$5 pm/m	Pricing Tool for INN/OON shoppable services	Tool requires personalized member cost-sharing for 500 shoppable services. Must allow members to compare INN & OON pricing, calc current accrued deductables, visit limits, and other personalized factors. Our PS team must be able to navigate the tool for the member over phone and produce paper copy.	Pricing tool available, awaiting pricing	One time PS training fee of \$5,100 across all Funds, not per Fund. (We can pro-rate per Fund, depending on how many Funds opt in.)	Price for all Funds (not per Fund): \$5,000 implementn fee; first month free, then \$0.25 pm/m (members, not covered fees)	Price for all Funds (not per Fund): \$30,000 implementation fee; \$75,000 per year. 3-year contract required
					Option 5: Sapphire	Option 6: Zellis/Zenith
					Awaiting pricing for MRF solution. Call with Sapphire postponed until next week. Questionable politics involved and potential conflict between Zellis/ Sapphire/ Zenith	Zellis will provide OON MRFs for free. Awaiting a written proposal stating this. Questionable politics involved and potential conflict between Zellis/ Sapphire/ Zenith
					If membership across all Funds < 10k, pricing is: \$20,000 implementation; \$45,000 annual total for all Funds (not per Fund) If membership across all Funds > 10k, pricing is: \$25,000 implementation; \$55,000 annual total for all Funds (not per Fund)	They are not providing the pricing tool as a service, but Zenith is going with Sapphire's pricing tool solution. We could combine our Fund counts under their umbrella and get Zenith's pricing from Sapphire. The Funds would be included under Zenith's contract with Zellis.
						Option 7: Associated Admin
						We cannot host the INN file (too large). We may be able to create/host OON file in the future, but will take time to create program to get this up and running.

We don't have the technical resources to create the online pricing tool.